



<https://shugarmansbath.com/job/in-home-design-consultant-orange-county/>

In-Home Design Consultant – Orange County

Description

As the In-Home Design Consultant, you will be designing and selling shower and bath renovations to our customers in Orange County. Our sales team earns from 100,000 to 200,000 per year running pre-set leads. Your only focus will be selling.

You will run two appointments per day and close a minimum of 2-3 sales per week. 85% of our appointments you are given will sit, and we expect you to maintain a closing rate of 25%. Our top sales people close 35% of their appointments. While this job is not for everybody, everybody can learn how to master it. The products and installation techniques that we use as a company are the absolute best in the industry and our sales commission structure is the best in the industry.

If you believe you can sell, and are willing to learn our products and sales techniques you can and will be successful.

This position reports to the Owner/Sales Manager.

About Us:

We are a family-owned and operated company dedicated to providing top-notch bathroom remodeling, specializing in shower and bath remodeling in San Diego County and beyond.

Shugarman's Bath was honored with the title of "Best Kitchen & Bath Remodeler" by SD Best in both 2022 and 2023, and we are in the Top 500 Nationally.

At Shugarman's Bath, we don't just value quality; we prioritize it. We believe in creating bathrooms that exceed expectations and provide lasting satisfaction. As our team continues to grow and expand, we are searching for a sales member in Orange County! If you are hired, you are not just joining a company, you will be joining a team, and a family.

Our customers love us and our service. We are a 5 star company, check out our Yelp reviews and our Instagram @shugarmansbath. We have never had a BBB complaint.

Qualifications Requirements

- Previous In-Home Design Consultant experience.
- Must have the ability to do what you say you will do when you say you will do it every time.
- You must be able to listen and learn.

Hiring organization

Shugarman's Bath

Job Location

Orange County

Date posted

May 23, 2024

- You must be able to think on your feet.
- You must have reliable transportation.
- You must have a good personality and be able to relate to people.
- You must be honest, and have the competitive desire to make over \$100,000.00 per year.
- Must be able to work on weekends.
- Must have the desire to grow with a growing business.

Schedule & Employment Type:

- Varies
- Exempt
- Commission only
- The base commission rate is 8% with the additional non taxable 1% to cover your costs for gasoline, wear and tear on your car, car insurance, cell phone, supplies, home office internet.

Responsibilities

- 8 paid holiday per year
- Paid Training
- Access to company insurance plans; purchase health, dental and vision in with pre-tax dollars and at a lower rate.
- Eligible to participate in the company 401(k) after 90 days!
- We celebrate all birthdays and major milestones.
- Positive and inclusive work culture

The successful candidate will be subject to our pre-employment background screening process, including, but not limited to criminal background check.

At Shugarman's Bath we are committed to providing an environment of mutual respect where equal employment opportunities are available to all applicants and teammates without regard to race, color, creed, sexual orientation, gender identity or expression, age, religion, national origin, citizenship status, disability, ancestry, marital status, veteran status, medical condition or any protected category prohibited by local, state or federal laws.

We look forward to reviewing your application!